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| **Campaign Contact:** Drew Cooper, Field Director (p): 641-990-6429 (e): drew@jennifercarrollfoy.org***AVAILABLE TO ANSWER QUESTIONS:*** Mon-Fri: 10:00AM - 9:00PMSat: 9:00AM - 7:00PMSun: 12:00 - 7:00PM**ALLOWED HOURS FOR PHONEBANKING:**Mon-Fri: 5:00 - 8:00 PM ET Sat: 10:30AM-1:00PM ETSun: 2:00 - 7:00 PM ET |
| [**Jennifer Carroll Foy Training Materials**](https://drive.google.com/drive/folders/0B4Y2ZjylCa3VSVpEWWR4NXdLTDA?usp=sharing) |
| **Click to start calling →** [**OpenVPB Link**](https://www.openvpb.com/vpb_bycode/593E22C-7635) |

**Next Steps:**

1. **Check out the** [**training materials for Jennifer**](https://drive.google.com/drive/folders/0B4Y2ZjylCa3VSVpEWWR4NXdLTDA?usp=sharing)**.** There are both written and audio components.
2. **Login to Open VPB (or complete the quick sign up).** Here’s the link for Jennifer. This will be the correct link going forward, but we'll update you if anything changes.
3. **Start making calls.** Before you begin, make sure you have the following items: your own phone, headphones, and a computer. If you don't have access to a laptop or PC, an iPad or other tablet may work as well. Then, from the comfort of your own home (or a friend's), you can get started!

**If you have any questions during Open Hours**, campaign staff is on call to help. For Jennifer’s campaign, please call or text Drew at 641-990-6429. *Please identify yourself as a virtual/remote phonebanker*.

If you've phonebanked before, then you know the drill. But if you're new to this, you'll catch on quickly. **The Open VPB platform will provide you with a script**, which comes straight from the campaign so you can trust that your calls are supporting our goals and strategies.

Whether you want to try out phonebanking on your own, or would rather join a group, we've got you covered. Let Drew know if you're interested in hosting a remote phonebank party for Jennifer.

**Phonebanking Tips:**

**Smile**! This is the most basic rule of voter contact. If you sound like you are enjoying yourself, people will be more interested in engaging in conversation with you and discussing what issues are important to them.

**Stay positive**! As a volunteer, you’re here to excite voters about the Jennifer and the work she will do when she is elected. Don’t weigh the voter down with complaints about the opposition or their viewpoints. Comparisons are good, but keep a positive focus on Jennifer.

**Don’t pretend to be a policy expert**. It’s likely that someone will ask you a question to which you do not know the answer. That’s okay. You should never be afraid to admit you do not know the details of one of the Jennifer’s policies. If you aren’t sure, say just that. You can point them to jennifercarrollfoy.org for more information on the particular issue - or give them Drew’s contact information (641-990-6429) to help answer their question.

**Follow the script, but speak from the heart**. You will have a script to help you engage voters. But think of it as a guide. You will always be more effective if you can clearly and concisely explain what inspired you to help with the Jennifer Carroll Foy campaign.

**Be as accurate as possible** - If you speak with a member of the household other than the voter on your call list, do not record the responses as those of the person on your list. You should simply report the voter as "Not Home" and move on to the next call.